



Mark Struckett
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I am delighted to have this opportunity to introduce this year's Global Views report and to address all of you for the first time.

The merger of the former J.J. Barnicke Limited business, now renamed DTZ Barnicke, with DTZ, signalled the start of the next exciting chapter in both companies' histories.

As many of you will be aware, DTZ is one of the top four global commercial property advisers, with a strong presence in most of the key central business districts across Europe and Asia Pacific, and a growing operation in The Americas. Through this recent corporate development, the DTZ group has been able to greatly strengthen its North American capability, with the addition of DTZ Barnicke's Canadian experience and expertise.

To give you a little history about the group, DTZ has origins dating back to 1784. It became a public company in 1987, when it listed on the London Stock Exchange. Globally, we have a team of 11,000 people operating across 140 cities in 45 countries delivering a full service real estate offering, ranging from high quality capital markets advice and pioneering financial product development to cutting edge occupier-led property solutions.

We are a people business and, as with DTZ Barnicke, it is through the quality and professionalism of our people that we are able to deliver the best local market expertise and advice to you. The DTZ group is built upon excellent client relationships and is renowned for its outstanding service and first class client relationship programs, which will continue to strengthen as a result of this move. The group's existing global clients will gain an additional depth, reach and expertise in the Canadian market, while you, as clients of the former J.J. Barnicke Limited business, will benefit from DTZ's strong global delivery platform in serving your cross-border needs.

It is also very evident to me that the cultures of both DTZ Barnicke, and the DTZ group as a whole, are very similar and strongly support long-term professional career progression. This is evidenced by the long service of both senior management teams – many of us have been with the firms most of our careers, although my own 28 years does not begin to compete with Joe's impressive tenure!

I would like to take this opportunity to assure you that, going forward, it will be very much 'business as usual' for you all, and the strong and trusted relationships you have built up over the years with my new DTZ Barnicke colleagues will remain unchanged. I think the management team put in place to lead DTZ Barnicke into its next chapter is exceptional and, along with Chris Ridabock's appointment as chief executive officer, I am very pleased that Joe will stay on for a transition period as chairman, so that we may all continue to benefit from his unrivalled experience and knowledge of the Canadian markets.

I hope you find our latest edition of Global Views both interesting and informative. I know I have been impressed by the calibre and depth of local market knowledge views shared in this publication. Hopefully you will find this year's addition of a global and US overview just as beneficial as we all increasingly turn our attentions to operating on a global platform.

Mark D. Struckett.